Power Why Some People Have It And Others Dont Jeffrey Pfeffer

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Power: Why Some People Have It and Others Don't by Jeffrey Pfeffer "Power" is an interesting study of organizational behavior that leads to obtaining power and thus success. Professor of School of Business at Stanford University and author or coauthor of thirteen books, Jeffrey Pfeffer provides insight to the path of power.

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Power is important for career success—maybe more important than job performance. And power is related, albeit not perfectly, to wealth, the ability to get things done, and even to longevity. Therefore, people need to acquire power and learn how to do so.

Power - Jeffrey Pfeffer

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Power: Why Some People Have It and Others Don't

Power Why Some People Have It—and Others Don't. Jeffrey Pfeffer. To the Amazing Kathleen. Contents Author's Note Introduction: Be Prepared for Power 1 It Takes More Than Performance 2 The Personal Qualities That Bring Influence 3 Choosing Where to Start 4 Getting In: Standing Out and Breaking Some Rules

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Dr. Pfeffer's latest book entitled "Power: Why some people have it and others don't" is the focus of our dialogue today, and is a fascinating read as to the central message that intelligence, performance, and likeability alone are not the keys to career success.

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People who strive for power are the ones who are in need of it the most. As a result of their childhood experiences some people have developed the need for superiority and for being powerful then they grew up as power seeking adults. In this article will tell you why do some people strive for power.

Why do people strive for power | 2KnowMySelf

Power is a force that can be used and harnessed not only for individual gain but also for the benefit of organizations and society. Power, however, is not something that can be learned from those in charge; their advice often puts a rosy spin on their ascent and focuses on what should have worked, rather than what actually did.

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