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Managed Services In A Month

Managed Services in a Month is a easy
read, giving practical guidance on how
to convert an existing break-fix business
into a managed services one. Karl walks
you through a series of exercises to
build, package, sell, and convert
customers. His down-to-earth style of
writing is like having a consultant
working personally with you.

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Managed Services in a Month - The Complete Guide to ...

"The third edition of Managed Services in A Month is the definitive guide to MSP practices, pricing, and delivery. " - Joshua Liberman, President Net Sciences, Inc. "If you want to offer service agreements to your IT customers, or are not sure of the value of selling service agreements, buy and read this book.

Managed Services in a Month: Build a Successful, Modern ...

Managed Services in a Month is a no-nonsense guide to building a successful managed service practice. Whether you are just starting out, or converting your existing break/fix technology consulting business to managed services, this book will show you the way.

Managed Services in a Month - Build a Successful It ...

Managed Services in a Month: Build a Successful IT Service Business in 30

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Days, 2nd Ed.

Amazon.com: Managed Services in a Month: Build a ...

Managed Services in a Month is an easy read, giving practical guidance on how to convert an existing break-fix business into a managed services one. Karl walks you through a series of exercises to build, package, sell, and convert customers. His down-to-earth style of writing is like having a consultant working personally with you.

Managed Services in a Month - 3rd Edition - Small Biz ...

Managed Services in a Month: Build a Successful IT Service Business in 30 Days, 2nd Ed. Audible Audiobook - Unabridged Karl W. Palachuk (Author), Janice Angela Burt (Narrator), Great Little Book Publishing Co., Inc (Publisher) 4.6 out of 5 stars 16 ratings

Amazon.com: Managed Services in a Month: Build a ...

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Managed Services in a Month is a no-nonsense guide to building a successful managed service practice. Whether you are just starting out, or converting your existing break/fix technology consulting business to managed services, this book will show you the way.

Amazon.com: Managed Services in a Month: Build a ...

Managed Services in a Month has been the #1 book for Managed Services on Amazon for ten years. The Third Edition is greatly expanded with ten new chapters! The #2 book on Amazon for Managed Services is usually Service Agreements for SMB Consultants. The newly revised and expanded edition is completely fresh and up to date!

Managed Services in a Month 3rd Edition - Goes On Sale ...

I transitioned into Managed Services from break/fix almost two years ago. I had read a few books on Managed Services including the first edition of this

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book which was very helpful. When I found Karl's second edition of Managed Services in a Month, I could not wait to read it. This book has plenty of new topics including cloud technologies.

Amazon.com: Customer reviews:

Managed Services in a Month ...

Small Biz Thoughts by Karl W. Palachuk.
Business advice for computer consultants and Managed Service Providers.

Managed Services in a Month - Part One

Managed Services Operations Manual - 1300+ pages in four books, plus downloadable bonus content.. Learn more at www.SOP4SMB.com.. This four-volume set is the definitive guide to Managed Services. From the front office to the tech department, we cover it all.

Managed Services in a Month - Part Two - Karl Palachuk

Cloud Services in a Month is a step-by-

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step, no-nonsense guide to building an extremely profitable cloud service business for the SMB (small and medium business) market. Filled with practical advice based on the author's experience over more than a decade, this audiobook will show you how to achieve success in the cloud.

Managed Services in a Month: Build a Successful IT Service ...

Managed services is not a fad that will disappear in the next year or so, allowing you to go back to being break/fix and disorganized. Managed Services means that you use modern tools to provide a higher level of support that un-professional, un-trained, un-connected, techno-goobers cannot provide.

Managed Services in a Month - Part Eight - Karl Palachuk

Managed Services in a Month - Build a Successful It Service Business in 30 Days - 2nd Ed.

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Amazon.com: Customer reviews: Managed Services In A Month

As you move forward with managed services, you will have scheduled work (what a concept) and big-paying clients who rely on you. Don't put yourself in the position of having to leave a \$1,000/month client to run after a \$500/year client because something broke.

Managed Services in a Month - Part Three - Karl Palachuk

YOU can get into Managed Services -- in a month. All you need is a little guidance and how-to instruction. As Karl says, lots of people have done this and you can, too.

Managed Services in a Month - A Great Step-by-Step Guide

Karl W. Palachuk has built and sold two managed service businesses in Sacramento, CA. He is the founder and president of the Sacramento SMB IT

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Professionals Group, and author of
several books, including The Network
Documentation Workbook and Managed
Services in a Month.

Small Biz Thoughts - Opinions on business success, News ...

As the managed services market continues to grow, we're starting to see more and more IT providers switch from traditional VAR or break-fix models to a recurring revenue mindset. To effectively help providers make the change to a managed service model, we recently read *Managed Services in a Month* by Karl W. Palachuk.

The MSP's Bookshelf: Managed Services in a Month

Managed Services in a Month is the best-selling guide to turning your "computer consulting" business into a recurring revenue machine! This course is designed to walk you through the process outlined in the book. AND your registration includes a free copy of the

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book in the format of your choice.
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